



The Ransomware Evolution

New Tricks From An Old Trade



Erich Kron
Security Awareness Advocate,
KnowBe4, Inc.

About Us

- The world's largest integrated Security Awareness Training and Simulated Phishing platform
- Based in Tampa Bay, Florida, founded in 2010
- CEO & employees are ex-antivirus, IT Security pros
- We help tens of thousands of organizations manage the ongoing problem of social engineering
- Winner of numerous industry awards





Erich Kron
Security Awareness Advocate

About Erich Kron

- CISSP, CISSP-ISSAP, MCITP, ITIL v3, etc...
- Former Security Manager for the US Army 2nd Regional Cyber Center – Western Hemisphere
- Former Director of Member Relations and Services for (ISC)²
- A veteran of IT and Security since the mid 1990's in manufacturing, healthcare and DoD environments



ISSAP Architecture



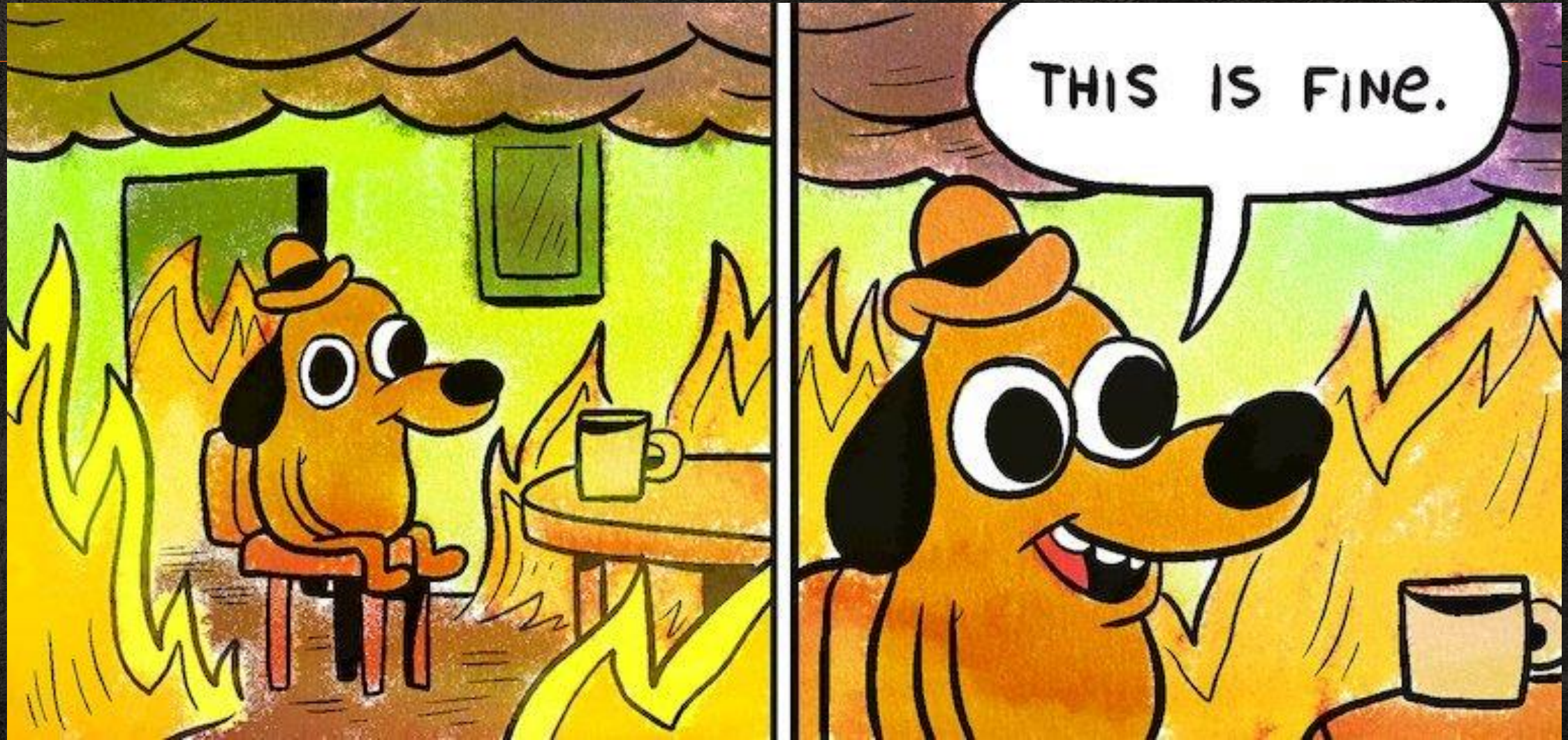
Agenda

- An overview of modern ransomware
- Current attack landscape
- Monetizing the attacks
- Defending ourselves

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2020 Situation Report



The First Ransomware

The first ransomware was called AIDS

- It came out in 1989 and was distributed on floppy disk and installed in the DOS AUTOEXEC.BAT file
- After 90 reboots, it encrypted the names of the files on the hard disk. The ransom was \$189 mailed to a PO Box in Panama
- The author was a doctor and biologist working on AIDS research. When arrested, he said any proceeds were going to help AIDS research

The New Normal in Ransomware

The ransomware game changed in late 2019

- Maze, DoppelPaymer, REvil and others now exfiltrate data and expose it if organizations do not pay the ransom
- This changes how you need to protect yourself against ransomware
- Even if you recover the files, you are looking at a breach due to the exfiltration

KnowBe4
Human error. Conquered.



RANSOMWARE HAS GONE NUCLEAR

55% OF SMALL BUSINESSES pay hackers the ransom

\$20 BILLION projected ransomware damage costs by 2021



RANSOMWARE 2.0

- Destroys backups
- Steals credentials
- Publicly exposes victims
- Leaks stolen data
- Threatens victim's customers

Sources:
<https://cybersecurityventures.com/global-ransomware-damage-costs-predicted-to-reach-20-billion-usd-by-2021/>
<https://cybersecurityventures.com/cybersecurity-market-report/>
<https://heimdalsecurity.com/blog/ransomware-payouts/>

\$0.1
0.1%
1



RANSOMWARE COSTS ARE PREDICTED TO BE

57x MORE

over 6 years by the end of 2021

RANSOMWARE ATTACKS A COMPANY EVERY

14 SECONDS

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Spreading Ransomware

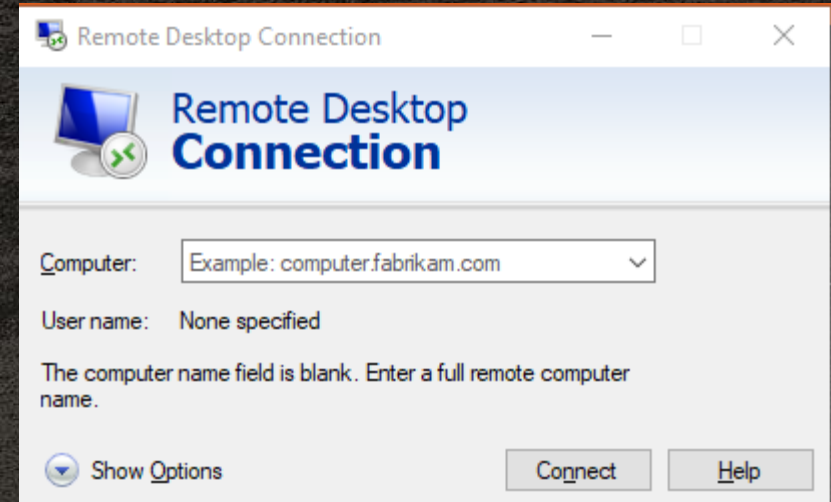
Attackers are not slowing down during this time

- The top two methods of spreading ransomware has consistently been phishing emails and Remote Desktop Protocol (RDP) being available from the internet
- RDP usage has spiked since the COVID-19 pandemic as has phishing attacks

RDP Usage Has Increased

Remote Desktop Protocol (RDP)

- RDP is used to remote access machines at home or in the office.
- Attackers can quickly search for these connections using websites such as Shodan.io or they can scan for them using their own tools



Overall Phishing Attacks Have Surged

Attacks have really jumped during this time

- Google said it is now blocking 18 Million COVID-19-related emails per day
- We have seen a huge jump in attacks and new phishing templates

The Growth & Development of COVID-19 Phishing Templates

Week	New Templates
Jan. 19 - Jan. 25	0
Jan. 26 - Feb. 1	1
Feb. 2 - Feb. 8	5
Feb. 9 - Feb. 15	6
Feb. 16 - Feb. 22	5
Feb. 23 - Feb. 29	3
Mar. 1 - Mar. 7	16
Mar. 8 - Mar. 14	16
Mar. 15 - Mar. 21	36
Mar. 22 - Mar. 28	94

Note: "New Templates" means new and unique COVID-19 phishing templates encountered for the first time. Templates can be considered "new and unique" even if they are minor variations of earlier templates. Templates classified as "spam / scam" are not considered or included in this number.

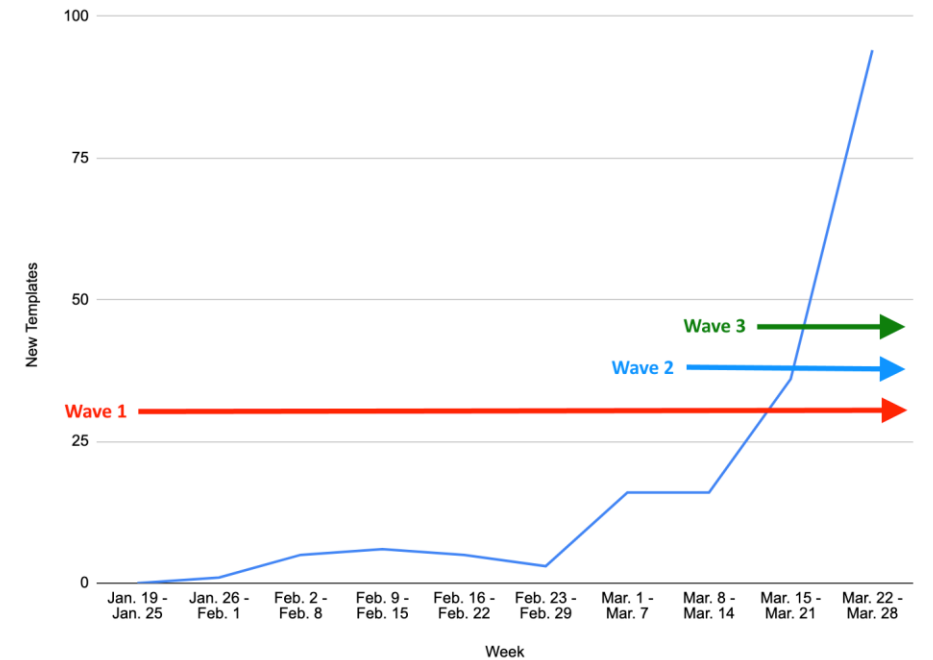
The Three Waves of Templates

Wave 1: Spoofs of authoritative sources of information (CDC/WHO/HHS/HR) purportedly offering information and updates on the outbreak.

Wave 2: New and novel templates designed exclusively for COVID-19 that move beyond merely offering new information on the outbreak.

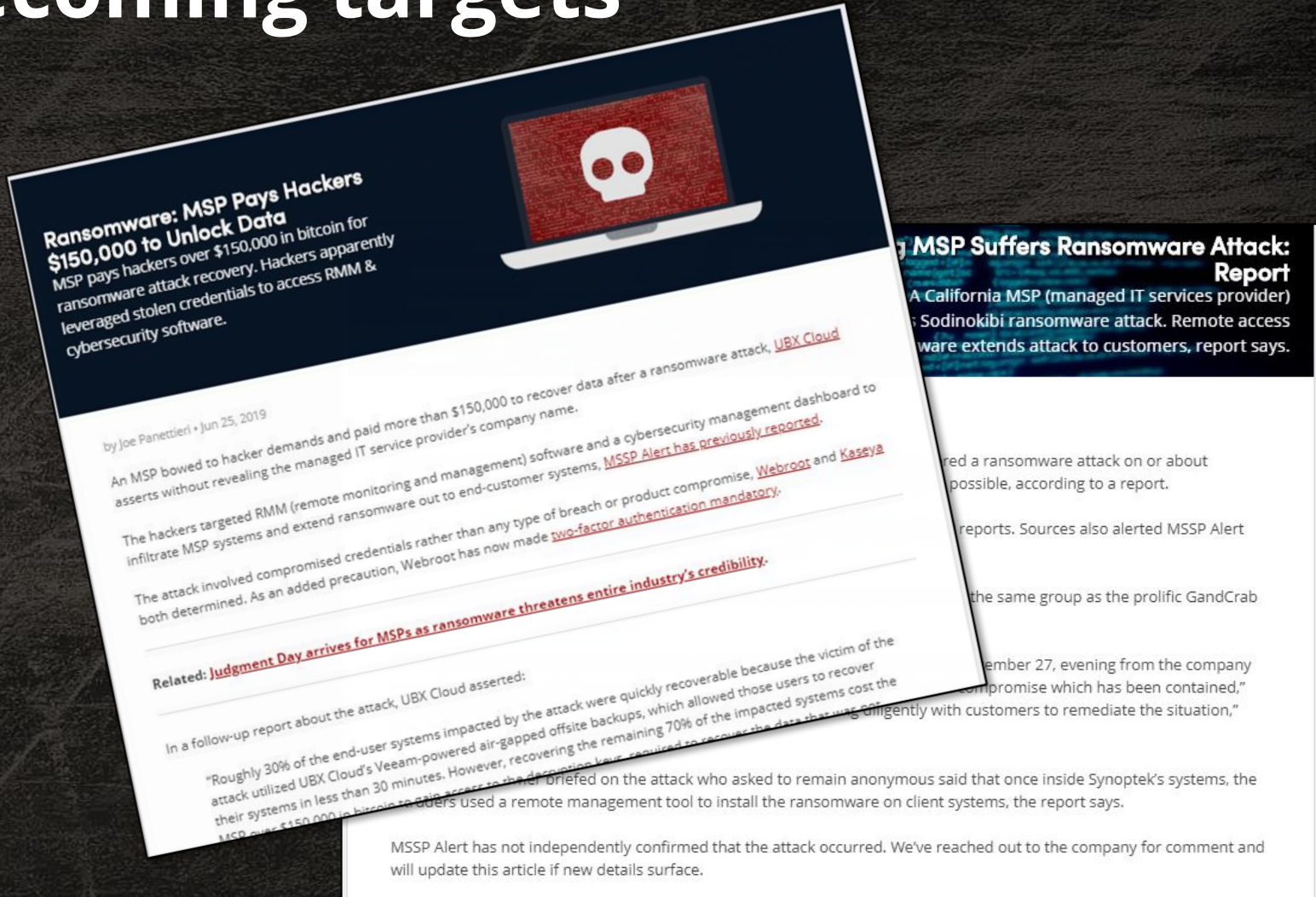
Wave 3: Re-purposed older templates and social engineering schemes modified and updated to include a COVID-19 theme or angle.

New Templates vs. Week



MSP/MSSP's are becoming targets

- MSP/MSSP's are being targeted heavily as they have access to your systems and data.
- Work with them to ensure you are subscribed to services that help keep your backups offline and in a safe place and that security is a top priority



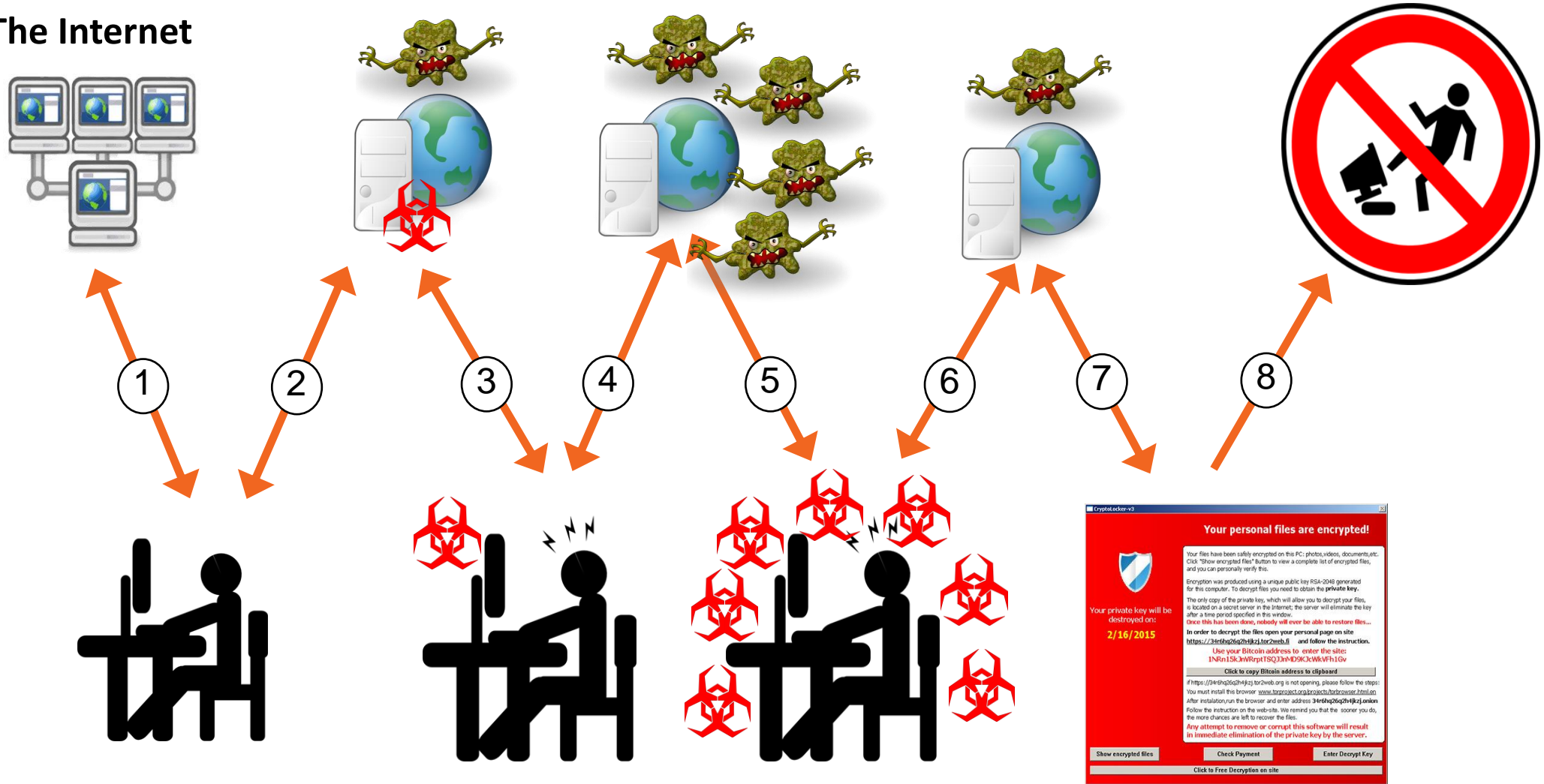
Source: Msspalert.com

The Anatomy of a Ransomware Attack

-- sort of --

The Ransomware Process

The Internet



Ransomware is Not Taking a Break For COVID-19

Attackers are not slowing down during this time

- Foxconn electronics, Mexico hit with DoppelPaymer (\$34mil demand)
- Visser Precision, a defense contractor, hit with DoppelPaymer
- Spanish Hospital hit by Netwalker Ransomware
- U.S. pharmaceutical giant ExecuPharm hit and data published

Ransomware is Not Taking a Break For COVID-19

CryCryptor

- Posed as a Canadian COVID-19 tracing app. It was distributed through two fake websites under the guise of an official COVID-19 tracing app from Health Canada
- Targeted Android devices and encrypted document files plus photos and videos such as .avi, .png and .jpg files
- ESET was able to reverse engineer it and provide a free decryption tool

Ransomware is Not Taking a Break For COVID-19

Evil Corp/WastedLocker

- WastedLocker strain is the latest from from the Evil Corp/Dridex group
- The gang went quiet for a couple of months, then resurfaced with this new strain being spread through phishing
- This strain is completely rewritten and does not share code with their previous ransomware strains and does not exfiltrate files
- It targets high-value servers and backup files and demands ransoms in the millions of dollars

Ransomware is Not Taking a Break For COVID-19

DraftKings/SBTech

- DraftKings merged with SBTech in April, however in the SEC filings it was noted that SBTech was hit with ransomware in late March
- The SBTech online sports and betting platform were down for over a week, taking down customers that used their platform
- The meant a renegotiation of the merger and the creation of a \$30 million emergency fund to cover any future costs and litigation fees from the attack

Ransomware is Not Taking a Break For COVID-19

The Red Cross and CyberPeace Institute

- The International Committee of the Red Cross and the CyberPeace Institute issued a joint statement pleading with ransomware attackers to stop attacking organizations and for governments to go after attackers
- Some ransomware gangs said they would stop attacking medical facilities during the pandemic, however other cybercriminals just stepped in and picked up the slack

Ransomware is Not Taking a Break For COVID-19

Grubman, Shire, Meiselas and Sacks

- REvil ransomware exfiltrated data and encrypted files.
- The exfiltrated data, over 750GB worth, is the real threat here as they threaten to release it publicly. They even threaten to have information on President Trump
- Ransom demand is a whopping \$42million

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\$133K

The Costs of Breaches and Ransomware Attacks

- The **average cost** of a ransomware attack on businesses was **\$133,000**
- **75%** of companies infected with ransomware were running **up-to-date** endpoint protection
- **34%** of businesses hit with malware took a **week or more** to regain access to their data.

Ransoms are on the rise

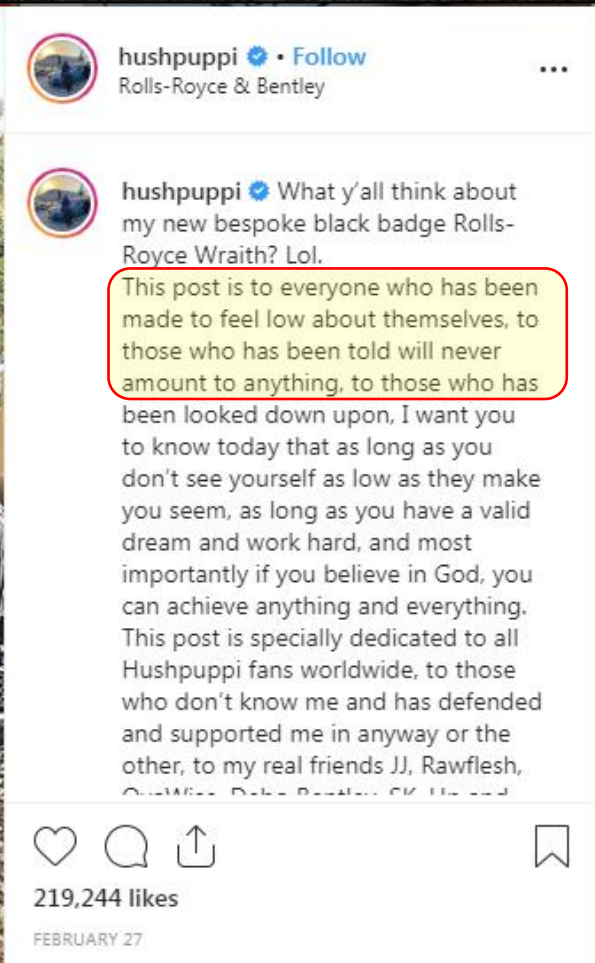
- According to Group-IB, from 2018 to 2019, the average ransom demand rose from \$6,000 to \$84,000 and the attacks rose 40%
- According to Coveware, the average ransom for the first quarter of 2020 was \$111,605

Paying the ransom does not end the ordeal

According to Sophos, the total cost of the average ransomware attack more than doubles if the victim decides to pay the ransom

Why Are They So Hard To Stop?

- These groups are often from outside of areas we can extradite from and they recruit others to do the work
- Many of the money mules think they are doing legit work



Yeah, Mompha was BEC and finally busted, but many aren't

Ransomware as a Service (RaaS)

Ransomware as a Service

- This is designed to let people that are not technical set up attacks
- Different ways of doing this, for example, Philadelphia is \$400, Dot is free with a 50/50 split of profits, Saturn and Cerber RaaS models are free with a 70/30 affiliate/malware developer split

After signing up, login to your account, create new virus and download it. With this virus you just created, you are ready to start infecting people. Now, you the important part, you 70% of the bitcoin paid by victim will be credited to your account, as example, if you have specified \$300 as a ransom, you will get \$210 we will get \$90.

Image Credit : bleepingcomputer.com

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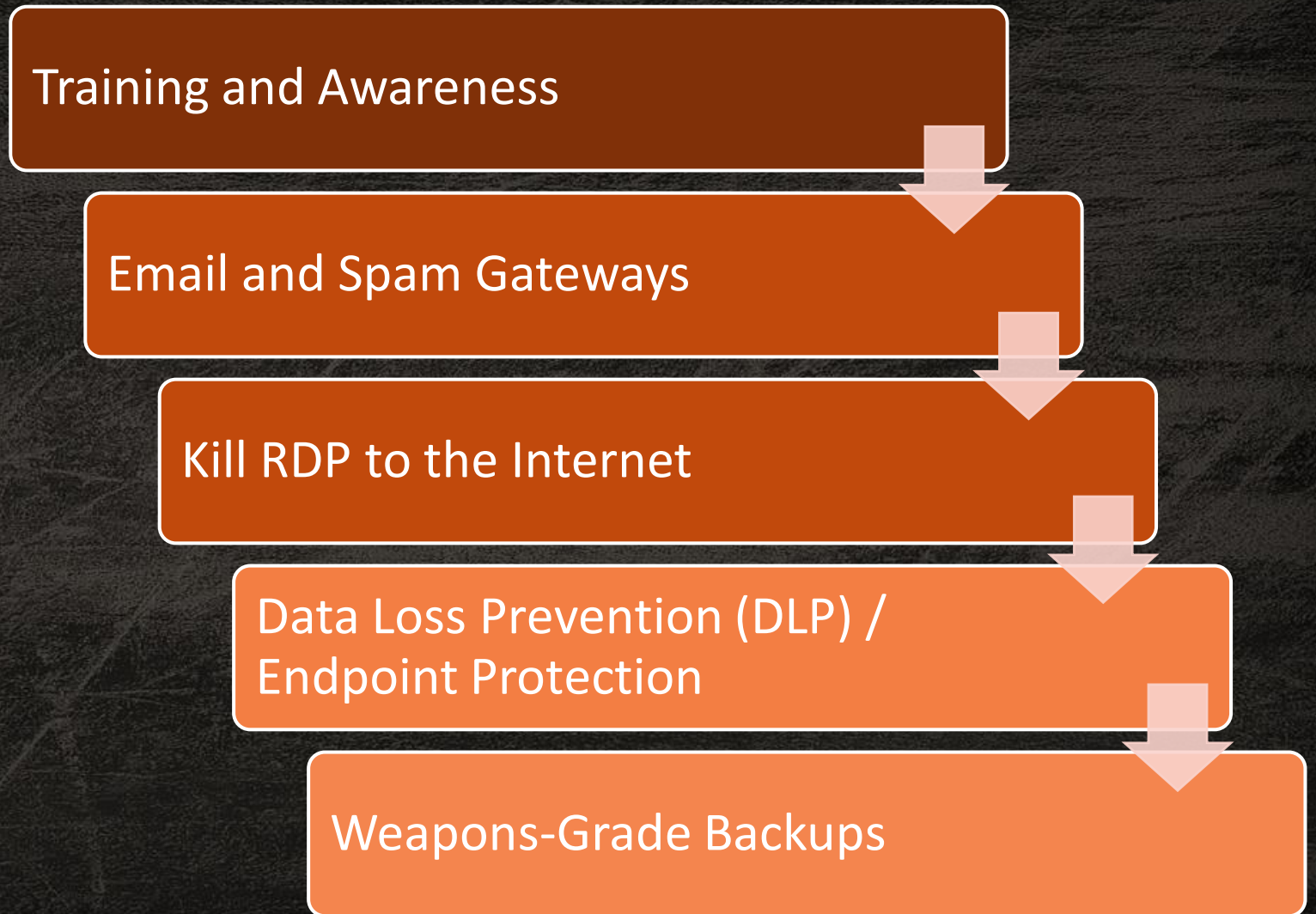
Do we settle in for the show?



**If You Are Not Preparing For a Ransomware Attack, You
Are Heading Down A Very Ugly Road, Fast**

A Layered Defense

- We know there is no silver bullet to combat any kind of insider threat, it takes layers
- DLP is no longer optional
- Training's impact is often underestimated, and the method misunderstood



Understanding *the root* of deception



**Our brains' job
to filter,
interpret,
and present
'reality'**

Autostereograms Create the Illusion of 3 Dimensions



**There is a
shark in
← there
(allegedly)**

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All Humans Are Vulnerable

MagicalQuote

"I'VE NEVER FOUND IT HARD TO HACK MOST PEOPLE. IF YOU LISTEN TO THEM, WATCH THEM, THEIR VULNERABILITIES ARE LIKE A NEON SIGN SCREWED INTO THEIR HEADS."

Elliot Alderson





Social Engineering

Are You Being Manipulated?

-- understand the lures --

Greed

Curiosity

Self Interest

Urgency

Fear

Helpfulness

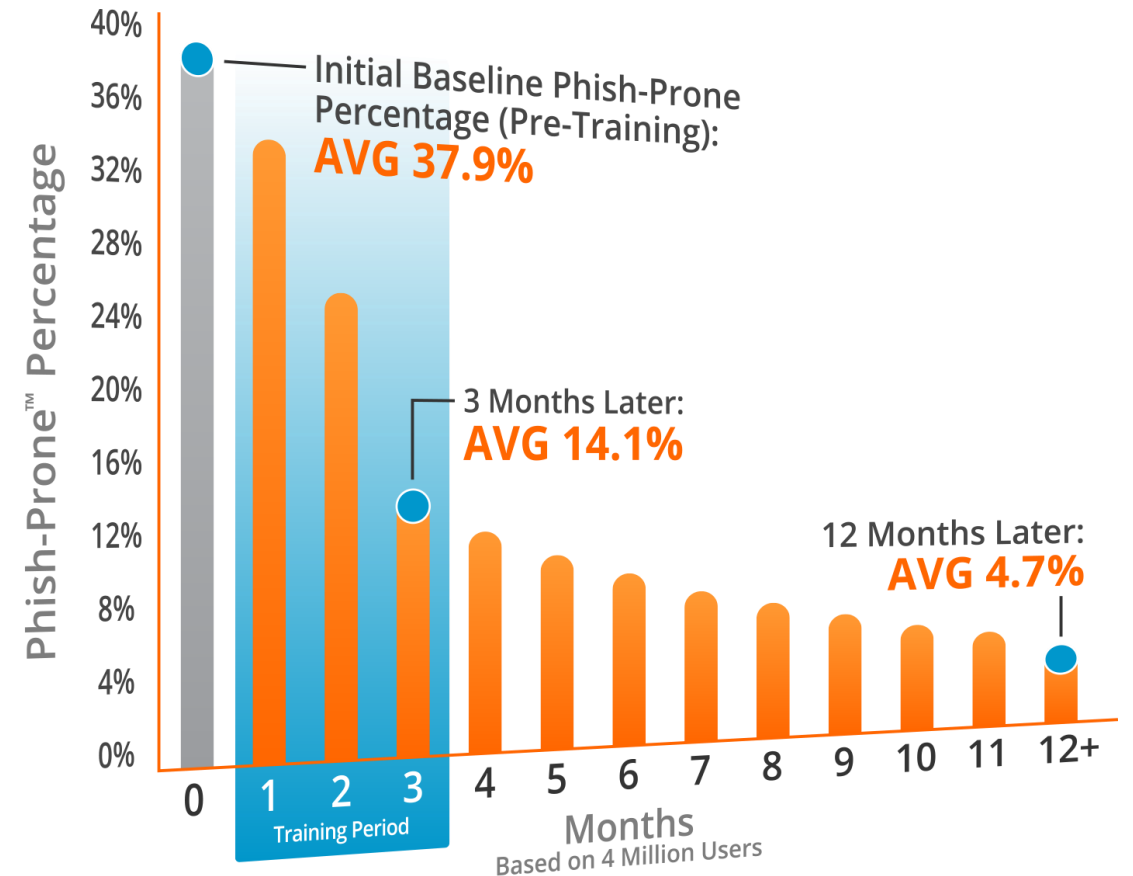
Generating Industry-Leading Results and ROI

- Reduced Malware Infections
- Reduced Data Loss
- Reduced Potential Cyber-theft
- Increased User Productivity
- Users Have Security Top of Mind

87% Average Improvement

Across all industries and sizes from baseline testing to one year or more of ongoing training and testing

Note: The initial Phish-Prone percentage is calculated on the basis of all users evaluated. These users had not received any training with the KnowBe4 platform prior to the evaluation. Subsequent time periods reflect Phish-Prone percentages for the subset of users who received training with the KnowBe4 platform.



Source: 2020 KnowBe4 Phishing by Industry Benchmarking Report

It Takes a Little Planning, But Works



Baseline Testing

We provide baseline testing to assess the Phish-prone™ percentage of your users through a free simulated phishing attack.



Train Your Users

On-demand, interactive, engaging training with common traps, live Kevin Mitnick demos and new scenario-based Danger Zone exercises and educate with ongoing security hints and tips emails.



Phish Your Users

Fully automated simulated phishing attacks, hundreds of templates with unlimited usage, and community phishing templates.



See the Results

Enterprise-strength reporting, showing stats and graphs for both training and phishing, ready for management. Show the great ROI!

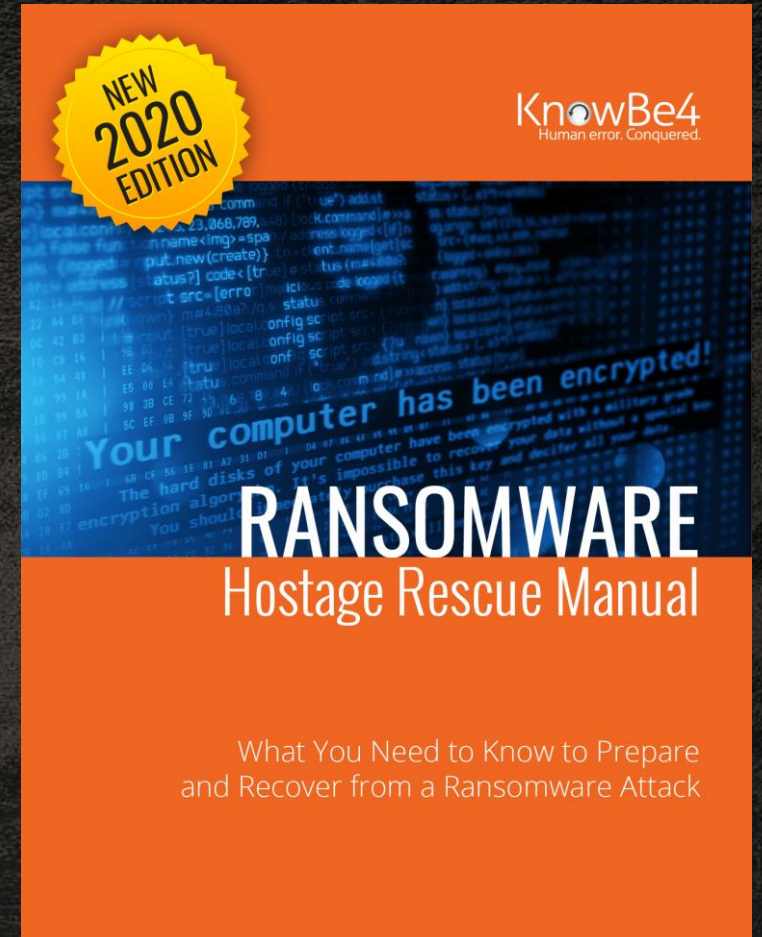


The Ransomware Hostage Rescue Manual

This is a great, free document to help prepare for and recover from ransomware attacks.

Get your free copy of the Ransomware Manual at

<https://www.knowbe4.com/ransomware>





Thank You!

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KnowBe4
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